

LIFE INSURANCE | SAVINGS



# Royal Fortune


永譽傳承儲蓄計劃





## RoyalFortune

is a participating insurance plan designed to offer potential long-term wealth growth.



# Wouldn't it be great if your wealth could flourish no matter the tides are high or low?

Whether it be achieving lifetime financial security with continuous wealth accumulation, shielding yourself and your loved ones against the unforeseen, or protecting the fruits of your endeavours for your loved ones to enjoy tomorrow, when there are so many important goals to achieve, a trustworthy wealth solution will carry you through the finish line and bring your dreams come true.

This is where Sun Life steps in – your trusted partner for life's journey and achieving life's dreams.

Through **RoyalFortune Savings Insurance Plan ("RoyalFortune")**, a participating insurance plan helping comprehensive financial planning, you can ensure that your vision is realized and lay a solid foundation for future generations.

## **Providing optimal financial flexibility**

Guaranteed day-1 cash value equals to 80% of single premium as the policy starts and guaranteed breakeven as early as the end of the 6<sup>th</sup> policy year, **RoyalFortune** gives you extra confidence and financial resilience to achieve your financial goals even amid market fluctuations.

## **Realizing long-term wealth accumulation**

Combining features of guaranteed and non-guaranteed potential gains which boost your wealth with stable long-term returns, **RoyalFortune** gives you the peace of mind that your wealth will continue to flourish, no matter what the future holds.

## **Offering extra flexibility in legacy planning**

**RoyalFortune** covers a comprehensive range of options which accommodate to the specific needs in your legacy planning.

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# Key features



## Grow your savings with guaranteed and potential gains to realize long-term wealth accumulation

- Guaranteed Cash Value from policy inception
- Regular distribution of Guaranteed Cash Coupon starts at the end of the 7<sup>th</sup> policy year
- Early declaration of non-guaranteed Reversionary Bonus starts at the end of the 1<sup>st</sup> policy year
- Non-guaranteed one-off Terminal Bonus



## Secure optimal financial flexibility with guaranteed day-1 cash value equals to 80% of single premium and guaranteed breakeven at the end of 6<sup>th</sup> policy year



## Lock-in your policy values to enjoy greater certainty over potential gains



## Pass your wealth on with comprehensive options that accommodate life's changes

- Comprehensive Death Benefit Settlement Options
- Unlimited Change of Insured Option and Change of Coverage Option when needed
- Designation of Contingent Policy Owner Option
- Free Policy Split Option



## Flexible withdrawals to support your financial needs



## Give your loved ones reassurance with the Mental Incapacity Benefit



## Support you through times of emergency



## Stress-free application



## Grow your savings with guaranteed and potential gains to realize long-term wealth accumulation

**RoyalFortune** builds your wealth steadily in the form of guaranteed gains and provides you with non-guaranteed bonuses offering the potential for attractive long-term growth. You can accumulate both to increase your potential total returns no matter the market condition is good or bad.

Guaranteed portion	
<p><b>a. Guaranteed Cash Value from policy inception</b></p> <p>Starting from policy inception, Guaranteed Cash Value is payable upon policy maturity, surrender, payment of Mental Incapacity Benefit<sup>1</sup> (if applicable) or death of the Designated Insured<sup>2</sup> (if applicable).</p>	<p><b>b. Regular distribution of Guaranteed Cash Coupon starts at the end of the 7<sup>th</sup> policy year</b></p> <p>Starting from the end date of the 7<sup>th</sup> policy year, we will distribute a Guaranteed Cash Coupon and, thereafter, on every policy year, distribute the Guaranteed Cash Coupon at the end date of that policy year Guaranteed Cash Coupon. The distributed Guaranteed Cash Coupon will remain unchanged throughout your benefit term, even amid market fluctuations.</p> <p>Guaranteed Cash Coupon is equal to 0.8% of Notional Amount. It is determined at the end of the relevant policy year based on the Notional Amount at that time.</p> <p>The default payment option of the Guaranteed Cash Coupon will be "Accumulation" as at the time your policy is issued, however, you may choose to accumulate or cash out the Guaranteed Cash Coupon. If you choose to leave the Guaranteed Cash Coupon with Sun Life HK, it will be accumulated with a non-guaranteed interest rate of 3.50% p.a.<sup>3</sup>.</p>

#### Remarks:

- It is only applicable if (a) the policy owner and the insured (if the chosen coverage is Single Life) or one of the insureds (if the chosen coverage is Joint Life) must be the same person at the time you apply for the designation of Mental Incapacity Benefit Recipient; (b) the proposed Mental Incapacity Benefit Recipient must be age of 18 or above; (c) satisfactory evidence of the proposed Mental Incapacity Benefit Recipient according to our then current administrative rules; and (d) the irrevocable beneficiary(ies) (if any) and the assignee (if any) must agree in writing to the requested designation of (i) the Mental Incapacity Benefit Recipient and (ii) the Mental Incapacity Benefit Percentage. And it will be automatically revoked when (a) you designate a new Mental Incapacity Benefit Recipient and it is approved by Sun Life Hong Kong Limited ("Sun Life HK"); (b) the policy owner is no longer the insured if your chosen Coverage is Single Life or any one of the insureds if your chosen Coverage is Joint Life after the change of insured; (c) any change of policy owner of the policy; (d) Sun Life HK has been notified that there is a guardian or committee appointed under the Mental Health Ordinance (Cap. 136 Laws of Hong Kong SAR) (or if there is a guardian or committee appointed under similar laws in another jurisdiction); or (e) Sun Life HK has been notified that the policy owner has an enduring power of attorney covering the policy. In the event that there is a dispute between the Mental Incapacity Benefit Recipient and any other person, including but not limited to the insured's guardian, committee, attorney, beneficiary(ies), assignee or in our reasonable belief that there is such a dispute, Sun Life HK reserves the right to withhold the payment of Mental Incapacity Benefit until such dispute is resolved.
- Designated Insured means the insured on whose death the Death Benefit is payable. If your chosen coverage is Single Life, the Designated Insured is the insured. If your chosen coverage is Joint Life, the Designated Insured is the last surviving insured.
- This accumulation interest rate is non-guaranteed and is subject to change by Sun Life HK from time to time at its sole discretion.

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Non-guaranteed portion	
<p><b>c. Early declaration of non-guaranteed Reversionary Bonus<sup>4</sup> starts at the end of the 1<sup>st</sup> policy year</b></p>	<p><b>d. One-off Terminal Bonus<sup>4</sup></b></p>
<p>The Reversionary Bonus (if any) will be declared to your policy as early as the end of the 1<sup>st</sup> policy year and at the end of every policy year thereafter. Once the Reversionary Bonus is declared<sup>5</sup>, the face value of Reversionary Bonus become guaranteed and will be accumulated with the policy.</p>	<p>The one-time Terminal Bonus cannot be cashed out or loaned. The cash value of Terminal Bonus is payable upon the payment of policy maturity, surrender or Mental Incapacity Benefit<sup>1</sup></p> <p>[if applicable] while the face value of Terminal Bonus is payable upon the death of the Designated Insured<sup>2</sup>. The Terminal Bonus is non-guaranteed and can increase or decrease according to the rules set out by Sun Life HK from time to time.</p>



## Secure optimal financial flexibility with guaranteed day-1 cash value equals to 80% of single premium and guaranteed breakeven at the end of 6<sup>th</sup> policy year

**RoyalFortune** offers you a stable source of wealth reserve with Guaranteed Cash Value and Guaranteed Cash Coupon that guarantees policy breakeven (i.e., 100% of single premium) in as short as at the end of 6<sup>th</sup> policy year and the Guaranteed Cash Value is as high as 80% of the single premium as the policy starts. The market-rare high cash value since the commencement of policy and early guaranteed breakeven gives you extra financial flexibility to achieve your financial goals.

#### Remarks:

- 4 Reversionary Bonus and Terminal Bonus are non-guaranteed and are determined in accordance with the rules set out by Sun Life HK from time to time. The Reversionary Bonus and Terminal Bonus may vary based on the performance of a number of experience factors, with the investment return normally being the main determinant. Other factors include, but not limited to, claims experience, policy expenses, taxes, and policy owner termination experience.
- 5 The face value of Reversionary Bonus is guaranteed once declared but the cash value of Reversionary Bonus is non-guaranteed.



## Lock-in your policy values to enjoy greater certainty over potential gains

Your policy has a Value Lock-in Account. By exercising the Value Lock-in Option, you can apply to transfer a portion of the value of your policy into your Value Lock-in Account and accumulate at a non-guaranteed interest rate of 3.50% p.a.<sup>3</sup> which we determine from time to time for greater certainty. Each time you exercise this option, you can choose a Lock-in Percentage of 10%-50% of the sum of Guaranteed Cash Value and non-guaranteed bonuses of your policy.

### **Details you should know**

- You can exercise the Value Lock-in Option once per policy year, starting from the 10<sup>th</sup> policy anniversary.
- You can exercise this option up to a maximum aggregate Lock-in Percentage of 50%.
- Once your request is approved, it cannot be withdrawn or changed.
- This option cannot be exercised if the policy is assigned or has any outstanding loan.
- Each time you exercise the Value Lock-in Option, your policy's Notional Amount, Guaranteed Cash Value, non-guaranteed bonuses and total premium paid will be proportionally reduced according to the Lock-in Percentage by triggering partial surrender. Afterward the future declaration of non-guaranteed bonuses and Guaranteed Cash Coupon to be distributed will be reduced accordingly.
- The Notional Amount after the Value Lock-in Option is exercised cannot be less than the minimum amount requirement.







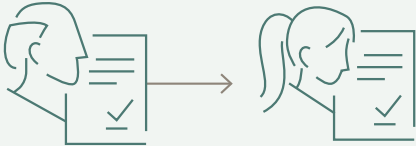
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## Pass your wealth on with comprehensive options that accommodate life's changes

### a. Comprehensive Death Benefit Settlement Options

In the unfortunate event that the Designated Insured passes away, a Death Benefit will be paid to the beneficiary. **RoyalFortune** offers comprehensive 6 types of Death Benefit Settlement Options<sup>6</sup> that can tailor to the needs of each beneficiary, to provide greater flexibility in your wealth allocation. You can leverage these payout options to secure the wellbeing of your beloved ones in different life stages, or even to allow your legacy to grow.

<p><b>Full payment in a lump-sum</b></p>	
<p><b>Full payment by installments</b> Full amount to be paid in monthly or annual mode ranging from 2-50 years</p>	
<p><b>Partial payment installments</b> Partial amount to be paid in lump-sum first and the remaining to be paid by installments</p>	
<p> <b>Partial payment by installments till the designated age of beneficiary<sup>8</sup></b> Partial amount to be paid by installments before the designated age of the beneficiary and the remaining (if any) to be paid in lump-sum when the beneficiary reaches the designated age</p>	<p><b>Before designated age</b>                      <b>Designated age</b></p> 
<p><b>Full payment by increasing installments</b> First installment to be paid in monthly or annual mode and the subsequent installments with 3% p.a. incremental rate until the Death Benefit is paid up</p>	<p><b>3% incremental p.a.</b></p> 
<p><b>Continuation Option<sup>9</sup></b> This option will be automatically exercised upon the death of the Designated Insured once registered using the prescribed form and approved by Sun Life HK. A New Policy will be formed after termination of the Original Policy. And the designated beneficiary will become the new policy owner (if applicable) and the New Insured. Even if the Designated Insured accidentally passes away, the policy can still be passed on in the form of a New Policy to the next generations</p>	

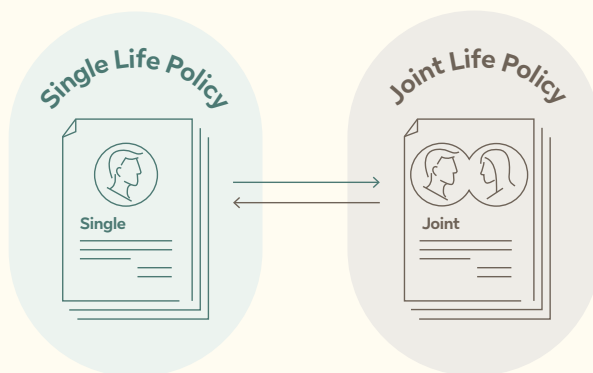


## b. Unlimited Change of Insured Option and Change of Coverage Option

**RoyalFortune** offers you flexibility for your legacy planning without interruption. You can choose to cover one insured (Single Life) or two insureds (Joint Life) under the policy at the time of application<sup>10</sup>. Whenever necessary, you may request to change from Joint Life to Single Life or from Single Life to Joint Life by exercising the Change of Coverage Option<sup>11</sup> under the policy. With 2 insureds under Joint Life coverage, your policy will endure even if any one of the insureds passes away unexpectedly.

Further, you can also opt for the Change of Insured Option<sup>12</sup> to change the insured according to your need. Unlike other estate planning tools with high transaction costs, we charge no extra fee for the request of relevant changes. There is no limit on the frequency of exercising these options, you can transfer your wealth according to your changing needs in a hassle-free process.

### Change of Coverage Option:



#### Remarks:

- 6 The Death Benefit Settlement Option may be exercised subject to a minimum amount of Death Benefit and the then current administrative rules determined by Sun Life HK from time to time.
- 7 The feature's "First-in-market" statement is based on a comparison with other savings plans for new Composite and Long-Term Businesses as identified in the Register of Authorized Insurers by Insurance Authority as of July 31, 2022.
- 8 If this option is selected, the beneficiary must be a living individual.
- 9 Provided the beneficiary can pass the then current administrative rules and other rules imposed by Sun Life HK, upon the New Policy takes effect from the Continuation Option Effective Date,
  - a. The Policy Date and the policies years of the New Policy will be the same as the Original Policy;
  - b. The Maturity Date of the New Policy will be changed to the Policy Anniversary or immediately following the New Insured's 120<sup>th</sup> birthday, or 120 years from the original policy date, whichever is earlier;
  - c. The Notional Amount, the total premium paid and the outstanding amount of any loans and interest and the policy values of the Original Policy, including Guaranteed Cash Value, accumulated Guaranteed Cash Coupon with interest (if any), the amount in Value Lock-in Account (if any), accumulated Reversionary Bonus (if any), Terminal Bonus (if any) will be allocated to the New Policy according to the designated percentage to the corresponding beneficiary as stated in the relevant prescribed form;
  - d. There is no cooling-off period for the New Policy; and
  - e. For the purpose of counting the applicable period under the Incontestability provision, the relevant period will commence from the Continuation Option Effective Date for the New Insured.
- 10 All new insured(s) must have insurable interest with the existing policy owner at the time of change of insured which is subject to the then current administrative rules, underwriting rules, any other requirements and the approval of Sun Life HK. If the benefit term is extended due to the change of insured or change of coverage, the amount of Guaranteed Cash Value beyond the original maturity date will not be less than the amount on the original maturity date before the change.
- 11 The Change of Coverage Option and Change of Insured Option are subject to the prescribed conditions set out in the policy provisions being fulfilled. Please refer to sample policy provisions for details.
- 12 The new insured must have insurable interest with the existing policy owner at the time of change of insured which is subject to the then current administrative rules, underwriting rules, any other requirements and the approval of Sun Life HK. If the benefit term is extended due to the change of insured, the amount of Guaranteed Cash Value beyond the original maturity date will not be less than the amount on the original maturity date before the change. The Change of Insured Option is subject to the prescribed conditions set out in the policy provisions being fulfilled. Please refer to sample policy provisions for details.

### c. Designation of Contingent Policy Owner Option

To ensure your policy will endure beyond your lifetime, you can exercise our Designation of Contingent Policy Owner Option<sup>13</sup> — which will allow your chosen loved one to automatically become the new policy owner should the policy owner pass away unexpectedly. The option is applicable to both juvenile and adult insured, which will help ensure your policy is reliably taken care of, and you can fulfill your promise.

### d. Free Policy Split Option

On or after the 3<sup>rd</sup> policy anniversary, the plan offers Policy Split Option<sup>14</sup> that allows you to adjust your wealth planning in a timely manner and pre-allocate policy value for wealth inheritance. Through splitting the original policy to two or more new policies, you can preserve your wealth and pass on your legacy to your designated loved ones seamlessly. The Split Policy will be effective on the policy anniversary. And no extra cost will be charged for exercising this option.

Further, if you opt for Continuation Option<sup>8,9</sup> as the Death Benefit Settlement Option<sup>6</sup>, upon the death of the Designated Insured, a New Policy will be formed after termination of the Original Policy. And the designated beneficiary will become the new policy owner (if applicable) and the New Insured. Even if the Designated Insured accidentally passes away, the policy can still be passed on in the form of a New Policy to the next generations uninterruptedly.

Remarks:

13 The Designation of Contingent Policy Owner Option is subject to the prescribed conditions set out in the policy provisions, the then current administrative rules, underwriting rules, any other requirements set out in the prescribed forms designated by Sun Life HK being fulfilled and the request being approved by Sun Life HK.

14 The application for Policy Split Option can be made once per policy year only. Upon approval of the Policy Split, the policy year, maturity date, policy owner and insured(s) of the Split Policies etc. will be same as Original Policy and no cooling-off period is available for Split Policies. The Notional Amount of Split Policies cannot be less than the minimum amount requirement as required by the then current administrative rules. The application for the Policy Split cannot be withdrawn or changed once the Policy Split is approved and completed.



## Flexible withdrawals to support your financial needs

**RoyalFortune** not only helps your wealth to grow in long-term but also creates an opportunity to leave a lasting legacy for future generations. However, we understand that diverse needs may arise from one life stage to the next. To give you sufficient financial flexibility, **RoyalFortune** offers the option to withdraw<sup>15</sup> all or part of accumulated Guaranteed Cash Coupon with interest (if any), any amount in Value Lock-in Account (if any) and the cash value of the accumulated Reversionary Bonus (if any)<sup>16</sup> to meet your needs.

If you opt to withdraw the cash value of the accumulated Reversionary Bonus, the accumulated Reversionary Bonus and the long-term value of the policy will be reduced accordingly.



Remarks:

<sup>15</sup> The maximum and minimum amount of cash withdrawal is subject to the then current administrative rules.

<sup>16</sup> Any withdrawal which exceeds the remaining balance of accumulated Guaranteed Cash Coupon with interest and/or cash value of accumulated Reversionary Bonus and/or the amount in the Value Lock-in Account will be deducted from the Guaranteed Cash Value and the cash value of Terminal Bonus, which in turn will reduce the Notional Amount (single premium) of the policy and be deemed as partial surrender and will also reduce the long-term value of the policy. The Notional Amount after partial surrender must be subject to the minimum Notional Amount requirement in the then current administrative rules.

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## Give your loved ones reassurance with the Mental Incapacity Benefit

With the Mental Incapacity Benefit<sup>17</sup> you can be assured that your loved ones are supported by designating a Mental Incapacity Benefit Recipient<sup>18</sup> to file a claim of the policy in the unfortunate event that you are diagnosed as a Mentally Incapacitated Person<sup>19</sup>. Your designated Mental Incapacity Benefit Recipient can submit a claim quickly and without having to navigate complicated legal proceedings, so as to ensure you are supported in your time of need.

You may choose a Mental Incapacity Benefit Percentage of 25%, 50%, 75%, or 100% of the Total Cash Value. When you opt for Mental Incapacity Benefit Percentage of 25%, 50% or 75%<sup>16</sup> of the Total Cash Value, your policy value can continue growing even after the Mental Incapacity Benefit is paid. You may apply to change the Mental Incapacity Benefit Recipient and Mental Incapacity Benefit Percentage from time to time<sup>20</sup>. If 100% of the Total Cash Value is paid out under this benefit, the policy will terminate.

$$\begin{array}{r}
 \text{Mental Incapacity Benefit Percentage} \\
 \times \\
 \text{(Guaranteed Cash Value on the date of} \\
 \text{claim approval)} \\
 + \\
 \text{any accumulated Guaranteed Cash Coupon} \\
 \text{with interest} \\
 + \\
 \text{any cash value of accumulated} \\
 \text{Reversionary Bonus} \\
 + \\
 \text{any amount in the Value Lock-in Account} \\
 + \\
 \text{any cash value of Terminal Bonus)} \\
 - \\
 \text{the amount of any loans with interest*} \\
 \hline
 \text{The amount payable of} \\
 \text{Mental Incapacity Benefit}
 \end{array}
 =$$

\* Only applicable if the Mental Incapacity Benefit Percentage is 100%.

### Remarks:

17 It is only applicable if (a) the policy owner and the insured (if the chosen coverage is Single Life) or one of the insureds (if the chosen coverage is Joint Life) must be the same person at the time you apply for the designation of Mental Incapacity Benefit Recipient; (b) the proposed Mental Incapacity Benefit Recipient must be age of 18 or above; (c) satisfactory evidence of the proposed Mental Incapacity Benefit Recipient according to our then current administrative rules; and (d) the irrevocable beneficiary(ies) (if any) and the assignee (if any) must agree in writing to the requested designation of (i) the Mental Incapacity Benefit Recipient and (ii) the Mental Incapacity Benefit Percentage. And it will be automatically revoked when (a) you designate a new Mental Incapacity Benefit Recipient and it is approved by Sun Life HK; (b) the policy owner is no longer the insured if your chosen Coverage is Single Life or any one of the insureds if your chosen Coverage is Joint Life after the change of insured; (c) any change of policy owner of the policy; (d) Sun Life HK has been notified that there is a guardian or committee appointed under the Mental Health Ordinance (Cap. 136 Laws of Hong Kong SAR) (or if there is a guardian or committee appointed under similar laws in another jurisdiction); or (e) Sun Life HK has been notified that the policy owner has an enduring power of attorney covering the policy. In the event that there is a dispute between the Mental Incapacity Benefit Recipient and any other person, including but not limited to the insured's guardian, committee, attorney, beneficiary(ies), assignee or in our reasonable belief that there is such a dispute, Sun Life HK reserves the right to withhold the payment of Mental Incapacity Benefit until such dispute is resolved.

18 The Mental Incapacity Benefit Recipient must be (a) aged 18 or above at the time of applying for the designation of Mental Incapacity Benefit Recipient and (b) the policy owner's spouse, parent, child, sibling, grandparent, grandchild, or any other relationship as approved by Sun Life HK.

19 Mentally Incapacitated Person means a person who is incapable, by reason of mental incapacity, of managing and administering his/her property and affairs. The diagnosis of mental incapacity must be given by a Registered Medical Practitioner who is a psychiatric specialist having special experience in diagnosis of mental incapacity.

20 Application to change the Mental Incapacity Benefit Recipient is subject to Sun Life HK's approval.



## Support you through times of emergency

### Free Worldwide Emergency Assistance Benefits

With our free 24-hour Worldwide Emergency Assistance Benefits<sup>21</sup>, you can enjoy the assurance of emergency medical assistance wherever you travel, including medical evacuation and repatriation, pre-paid hospital admission deposit, transportation of essential medication and medical equipment, and more.



## Stress-free application

Your application journey should be free of hassle, which is why no medical examination is required for the application of **RoyalFortune**<sup>22</sup>. By minimizing the stress typically associated with the process, you can focus on maximizing potential returns and passing them onto your future generations.

Total Notional Amount / Guaranteed Saving Amount per life	Underwriting procedure
Less than or equals to USD2,000,000	No medical underwriting
More than USD2,000,000	Simplified underwriting

Remarks:

21 The Worldwide Emergency Assistance Benefits are provided by a third-party service provider. This benefit is not guaranteed to be renewable. Please refer to a sample endorsement, which will be provided upon request, for details including definitions, full terms and conditions, and exclusions.

22 Simplified underwriting will be required if the total Notional Amount of RoyalFortune plus total Notional Amount and/or Guaranteed Saving Amount of designated savings products per insured's life is more than USD2,000,000. The application process is subject to the then current administrative rules determined by Sun Life HK from time to time.

# Case study

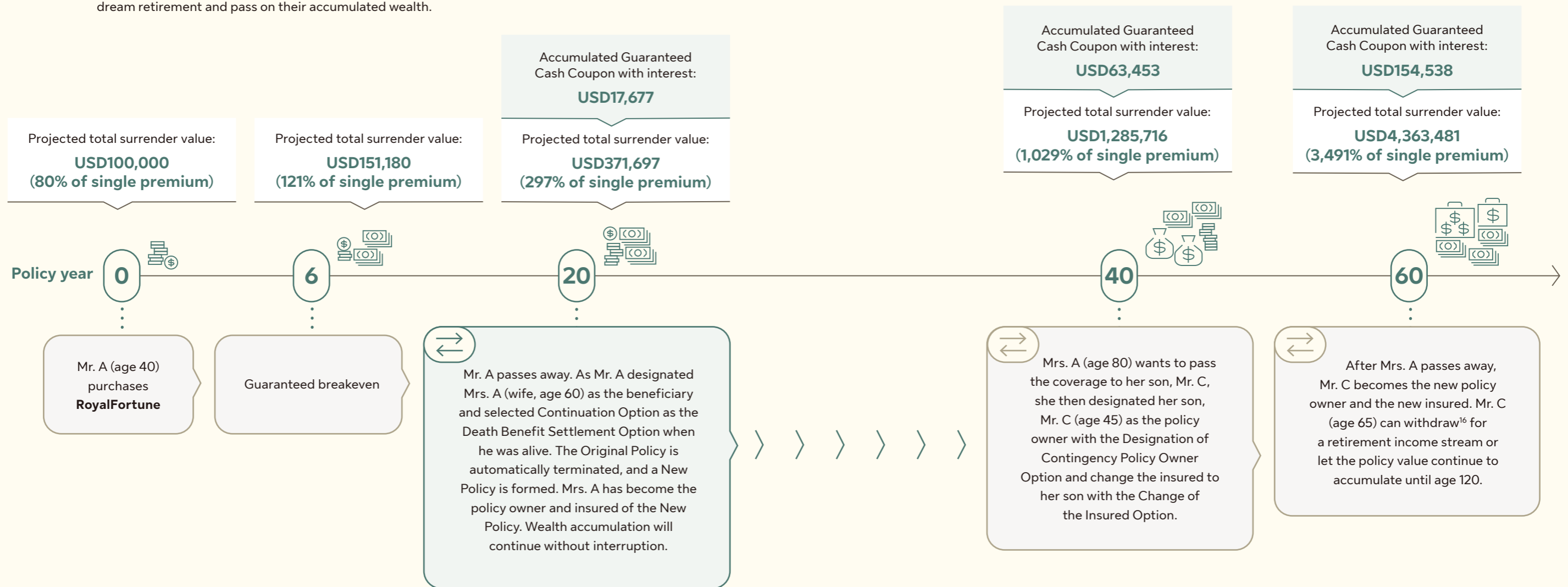
## Wealth accumulation with early guaranteed breakeven

Mr. and Mrs. A, both 40-year-old working professionals at high points in their career, they have a 5-year-old son, C. Although they have already set money aside for C's future education, they would like to make their savings and investments go further amid rising living costs so they can enjoy their dream retirement and pass on their accumulated wealth.



**Mr. A  
Age 40**

Notional Amount (single premium): USD125,000  
Premium payment term: Single pay



The above diagrams are for illustrative purposes only and assume no withdrawal is made and Value Lock-in Option is not exercised. All figures shown in the case are rounded to the nearest whole number. The projected returns stated in the example are based on Sun Life HK's bonus scales determined under current assumed investment returns and are not guaranteed. The actual amounts of accumulated Guaranteed Cash Coupon with interest, the cash value and face value of the accumulated Reversionary Bonus and the cash value and face value of Terminal Bonus payable may be higher or lower than the above illustrated figures. The accumulation interest rate of Guaranteed Cash Coupon is assumed to be at an interest rate of 3.5% p.a. which is non-guaranteed and is subject to change by Sun Life HK from time to time at its sole discretion. Under some circumstances, the actual amounts of the Reversionary Bonus and Terminal Bonus may be zero. The Reversionary Bonus and Terminal Bonus may vary based on the performance of a number of experience factors, with the investment returns normally being the main determinant. Other factors include, but are not limited to, claims experience, policy expenses, taxes, and policy owner termination experience. For details, please refer to the Bonus Philosophy under the Important Information section.

Remarks:

<sup>16</sup> Any withdrawal which exceeds the remaining balance of accumulated Guaranteed Cash Coupon with interest and/or cash value of accumulated Reversionary Bonus and/or the amount in the Value Lock-in Account will be deducted from the Guaranteed Cash Value and the cash value of Terminal Bonus, which in turn will reduce the Notional Amount (single premium) of the policy and be deemed as partial surrender and will also reduce the long-term value of the policy. The Notional Amount after partial surrender must be subject to the minimum Notional Amount requirement in the then current administrative rules.

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## Key product information

Plan	RoyalFortune
Premium Payment Term	Single premium
Minimum Notional Amount	USD125,000
Issue Age	Age 0-80
Policy Currency	USD
Benefit Term	The earlier of To age 120 of the current insured (for Single Life) or the current younger insured (for Joint Life); or To 120 years since the issue date of the policy
Premium Payment Mode	Single pay
Premium Structure	<ul style="list-style-type: none"> <li>• Calculated based on the Notional Amount</li> <li>• Single premium equals to Notional Amount</li> </ul>
Maturity Benefit / Surrender Value	Guaranteed Cash Value + any accumulated Guaranteed Cash Coupon with interest + any cash value of accumulated Reversionary Bonus + any cash value of Terminal Bonus + any amount in the Value Lock-in Account - the amount of any loans with interest

Plan	RoyalFortune
<p><b>Mental Incapacity Benefit</b></p>	<p>Mental Incapacity Benefit Percentage</p> <p>⊗</p> <p>(Guaranteed Cash Value on the date of claim approval</p> <p>⊕</p> <p>any accumulated Guaranteed Cash Coupon with interest</p> <p>⊕</p> <p>any cash value of accumulated Reversionary Bonus</p> <p>⊕</p> <p>any amount in the Value Lock-in Account</p> <p>⊕</p> <p>any cash value of Terminal Bonus)</p> <p>⊖</p> <p>the amount of any loans with interest*</p> <p>* Only applicable if the Mental Incapacity Benefit Percentage is 100%</p>
<p><b>Death Benefit</b></p>	<p>The higher of</p> <p>a) Total premium paid      or      b) Guaranteed Cash Value on the date of death of the Designated Insured</p> <p>⊕</p> <p>any face value of accumulated Reversionary Bonus</p> <p>⊕</p> <p>any face value of Terminal Bonus</p> <p>⊕</p> <p>any accumulated Guaranteed Cash Coupon with interest</p> <p>⊕</p> <p>any amount in the Value Lock-in Account</p> <p>⊖</p> <p>the amount of any loans with interest</p>



RoyalFortune

# Important information

## Bonus Philosophy

Life insurance involves the transfer of risk from an individual to a life insurer, and the pooling of risks across large groups of policies. With participating insurance, a portion of these risks is borne by the policyholders or shared between the policyholders and the insurer. In return, policyholders may receive policyholder bonuses in the form of reversionary/terminal/special bonuses. These bonuses are not guaranteed and can vary from year to year.

In general, bonuses on these policies reflect the experience, over time, of the group to which they belong. Bonuses will typically vary based on the performance of a number of factors, with the investment return\*, including the impact of asset defaults and investment expenses, normally being the main determinant of bonus performance. Other factors^ include, but are not limited to, claims experience, taxes, expenses and policyholder persistency experience.

Favourable and unfavourable experience may be smoothed out over time to provide more stable bonuses to policyholders. For products with a terminal/special bonus feature, adjustments to terminal/special bonus scales pass through experience normally with less smoothing applied.

The bonus allocation process seeks to achieve reasonable equity among groups of policies and among policies issued at different times, to the extent practicable. Upon declaration of reversionary bonus or payout of terminal/special bonus to policyholders, shareholders will also be entitled to a share of the distribution.

At least annually, the Board of Directors of Sun Life Hong Kong Limited determines the amount of bonus to be declared or paid to participating policyholders. This determination is based on the advice of Sun Life Hong Kong Limited's appointed actuary, who applies accepted actuarial principles and practices. Management of participating business is also governed by Sun Life Hong Kong Limited's internal policies, as well as advice by the internal Par Governance Committee.

\* Investment return includes investment income and changes in asset value of the backing portfolio. Performance of the investment return is affected by interest earnings and other market risk factors including, but not limited to, interest rate or credit spread movements, credit events, price fluctuations in non-fixed income assets, and foreign exchange fluctuations. Please see the Investment Philosophy for more details on the investment policies, objectives and strategy in relation to the investments of the backing portfolio.

^ Claims experience represents the experience of mortality and morbidity. Persistency experience includes policy lapse/maturity and partial surrender experience; and the corresponding impact on investments. The expense factor includes maintenance expenses only, where it is charged to the participating fund at the level Sun Life Hong Kong Limited expects to be required over the foreseeable future. Policyholders will share the impact of any changes, over time, to the expected level of expenses required for the then foreseeable future. Any deviations on a year-to-year basis of the expenses actually incurred from the then expected level required, will be absorbed by the shareholders.

Please refer to Sun Life Hong Kong Limited's website ([www.sunlife.com.hk/dividendhistory\\_eng](http://www.sunlife.com.hk/dividendhistory_eng)) for bonuses fulfillment ratios details.

## Investment Philosophy (Policies, Objectives and Strategy)

The investment strategy supporting this product is intended to optimize long-term value to the policyholders with a suitable level of risk; and to achieve the main objective of delivering a fair chance of meeting the illustrated non-guaranteed benefits in addition to the guaranteed benefits.

The assets supporting the investment strategy span a diversified range of fixed income assets such as sovereign bonds, corporate bonds and corporate loans; as well as non-fixed income assets which are equity-like investments and may include public equities, private equities, derivatives and so on. The credit portfolio largely invests in investment grade fixed income instruments. A small quantity of below investment grade assets may be present in the portfolio. However, exposure to below investment grade assets is controlled by the credit risk limits and investment policies.

The current long-term target mix for the assets supporting this product is shown below.

Asset Class	Target Asset Mix
Fixed Income Assets	80%-100%
Non-Fixed Income Assets <sup>#</sup>	0%-20%

<sup>#</sup> Non-Fixed Income Assets are mainly underlying equity-like investments and derivatives to drive the return of total assets.

Although majority of the assets are invested in fixed income, return from fixed income assets will be used to purchase the equity-like investments and derivatives, such that the return of the total underlying assets will be mainly driven by investment exposure to volatile non-fixed income assets instead. This means that the effective exposure to non-fixed income assets will be materially higher than the range as indicated above.

However, we adopt an active investment strategy to mitigate some of the inherent market risks and therefore provide more stable return to the policyholders. The investment strategy aims to limit the downside risk of the equity-like investments but can also limit upside potential during strong market periods.

Please note that when interest rates vary, the returns generated by the fixed income assets may increase or decrease and thus change the exposure to equity-like investment and derivatives. The overall performance of underlying assets will therefore be affected.

We invest globally to achieve geographical diversification benefits and intend to have a higher relative allocation in the US and Asia-Pacific. Geographical diversification results in a more stable investment return over the long term. The actual asset mix percentages and geographical allocation may fluctuate depending on market conditions, diversification needs and economic outlook.

We may pool the investment returns with other long term insurance products with similar plan features (excluding investment linked assurance schemes and pension schemes) to optimize the investment performance and the return will subsequently be allocated with reference to the target asset mix of each product.

If the currency of the assets is not in the same currency as the underlying policies, appropriate hedging instruments (where available) is generally used to minimise impacts from fluctuating foreign exchange rates. Derivatives may be used to hedge against currency risks but are not intended to bring the risk profile beyond established risk tolerances.

The investment strategy noted above may be subject to change, subject to a rigorous internal review and approval process. We will notify the policyholders upon any material changes.

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## Key Product Risks

1. Please note that if you terminate this policy early, you may receive an amount significantly less than the single premium paid towards your policy.
2. Any transaction involving conversion between policy currency and other currencies would be exposed to foreign exchange risks such as the fluctuation in exchange rate against policy currency.
3. This basic plan may make certain portion of its investment in non-fixed income assets. Returns of non-fixed income assets are generally more volatile than fixed income assets. You should note the investment philosophy as disclosed in this brochure, which will affect the returns on this basic plan. The savings component of this basic plan is subject to risks and the actual return may be lower than projected return.
4. The cost of living in the future is likely to be higher than it is today due to inflation, so the benefit may be insufficient to meet your needs even if we meet our contractual obligation. Hence, you should consider the impact of inflation when you plan the benefit.
5. This basic plan is an insurance policy issued by Sun Life Hong Kong Limited and your benefits are subject to the paying ability of Sun Life Hong Kong Limited. In the event that we become insolvent and unable to meet the contractual obligation under the policy, you may lose all or part of your premiums paid and benefits.
6. We have the right to terminate the basic plan upon the earliest of the following:
  - a. accumulated policy loans and interest exceeds the sum of Guaranteed Cash Value and the amount of the accumulated Guaranteed Cash Coupon and interest (if any) and the amount in the Value Lock-in Account (if any);
  - b. the Original Policy before Split will be terminated when the Policy Split Option is exercised;
  - c. the Designated Insured passes away;
  - d. the basic plan reaches its maturity; or
  - e. the Mental Incapacity Benefit is paid under the basic plan that triggers the termination of the policy.

## Important Notes

Effective from January 1, 2018, all policy owners are required to pay a levy on their insurance premium for all new and inforce policies collected by the Insurance Authority through insurance companies. The applicable levy rate will be determined by reference to the policy date or policy anniversary date. For levy details, please visit our website at or Insurance Authority's website at [www.ia.org.hk](http://www.ia.org.hk).

This brochure is for reference only. Please refer to a sample Policy Document for details including definitions of capitalized terms and full terms and conditions of coverage.

## Cancellation Right

If you are not fully satisfied with your policy, you have the right to cancel your policy within the cooling-off period.

By giving us a written request, your policy will then be cancelled and any premium and levy paid will be refunded, provided that: (1) your written request for cancellation must be signed by you and received directly by our office (G/F, Cheung Kei Center Tower B, No. 18 Hung Luen Road, Hunghom, Kowloon) or through email ([hk\\_csd@sunlife.com](mailto:hk_csd@sunlife.com)) within 21 calendar days immediately following the day of delivery of the policy or the cooling-off notice informing you or your representative about the expiry date of the cooling-off period, whichever is earlier, and (2) no refund of any premium and levy paid can be made if any payment from the Company under the policy has been made prior to the request for cancellation.



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# Celebrating our shared success Together, the future made clear



## The Hong Kong Insurance Awards 2024 – The Hong Kong Federation of Insurers

Outstanding Campaign for Targeted Community Award  
Most Innovative Product and Service Award (Life Insurance) – Top 3 Finalist  
Outstanding Community Intermediary of the Year – Top 3 Finalist



## Financial Services Awards of Excellence 2024 – Hong Kong Economic Journal

Excellence in ESG Savings and  
Life Insurance Award  
Excellence in Critical Illness Insurance Award



## GBA Insurance Award 2024 (HK & Macau) – Metro Finance

Outstanding MPF Products / Services Award  
Outstanding Contributions to Legacy Planning  
Award (Family Office)



## NowTV Leadership Business Award – NowTV

ESG Insurance Product Award of Excellence



## Awards for Excellence in Finance 2024 – Ming Pao

Award for Excellence in GBA Medical Services



## 10Life 5-Star Insurance Award 2024

Life Insurer of the Year  
15 5-Star Accolades Awards



## Excellence Awards 2023 – Hong Kong Economic Times

Excellence in Sustainable Wealth  
Inheritance (Insurance)  
Excellence in Greater Bay Area Insurance  
Customer Service



## Corporate Brand Awards of Excellence 2023 – Hong Kong Economic Journal

Wealth Inheritance and  
Saving Insurance Plan Award  
High-End Cross Border Customer Service  
Experience Award



## Outstanding ESG Enterprises Recognition Scheme 2023 – Sing Tao News Corporation Limited x The Hong Kong Polytechnic University

ESG Recommendation Award  
Outstanding ESG Corporate Governance Award



## Sing Tao Service Awards 2023 – Sing Tao Daily

Greater Bay Area Wealth Inheritance Services  
(Hong Kong)  
Voluntary Health Insurance Scheme



## The Hong Kong Council of Social Service

Caring Company 22<sup>nd</sup> consecutive year  
(2002-2024)

## MPF Awards



## 2024 MPF Awards – MPF Ratings



## Financial Institutions 2024 – Bloomberg Businessweek



## MPF of the Year Award 2023 – Benchmark



## Top Fund Awards 2023 – Bloomberg Businessweek (Chinese Edition)

For more details, please refer to [www.sunlife.com.hk/award](http://www.sunlife.com.hk/award)

# Welcome to the World of Sun Life

Sun Life has been rooted in Hong Kong since 1892, helping the city shine brighter over the course of 130 years by providing excellent products and services.

Sun Life is a leading international financial services organization providing a diverse range of products and services to individuals and corporate clients through our professional and experienced distributors. We provide comprehensive solutions to address your life and health protection, wealth management, and retirement planning needs. Besides offering a wide range of products, we are also an experienced group benefit and third-party administrator in the pension administration business.

We truly understand the needs of your various life stages and offer a wide range of products including Savings & Protection, Health & Accident, Universal Life, and Investment-Linked Assurance Schemes. **RoyalFortune** is part of Sun Life Hong Kong's Savings & Protection series, providing a well-rounded financial solution for you.

Savings &  
Protection

Health &  
Accident

Investment-  
Linked Assurance  
Schemes (ILAS)

Universal  
Life

Sun Life Hong Kong Product Portfolio

What's next?  
You can find out more

Website: [sunlife.com.hk](http://sunlife.com.hk)

Client Service Hotline: 2103 8928

Please contact your Advisor

*This brochure is intended to be distributed in Hong Kong only and shall not be construed as an offer to sell or a solicitation to buy or provision of any products of Sun Life Hong Kong Limited outside Hong Kong. Please refer to a sample Policy Document, which will be provided upon request, for details including definitions, full terms and conditions, and exclusions. If there is any conflict between the Policy Document and this brochure, the Policy Document shall prevail.*

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*A member of the Sun Life group of companies.  
Head Office in Toronto, Canada.*

Printed in December 2024

Issued by Sun Life Hong Kong Limited

